

Warsaw, October 9, 2017

## **Enter Air signs contracts worth USD 127.7 million**

**Enter Air, the largest charter airline in Poland, has concluded contracts for sale of seats on flights for the Summer 2018 – Winter 2018/2019 season with leading travel agencies in Poland. The contract with TUI Poland is worth USD 81.4 million and the contract with Rainbow Tours USD 46.3 million.**

**Grzegorz Polaniecki, Enter Air CEO and management board member, said:** “The situation on the tourist market is excellent. Each year the largest tour operators expand their offer, which also enables Enter Air to grow. We have been working with both of these tour operators without interruption for many years, and the new contract with TUI is the largest in our history. Some of the flights in the winter 2018/2019 season will be conducted using the latest-generation Boeing 737-8 MAX.”

**Andrzej Kobielski, Enter Air Chief Marketing Officer and management board member, said:** “We are finalizing further contracts, including contracts with foreign tour operators. Traditionally about 40% of our revenue derives from foreign markets, mainly the French and British markets.”

The contract with Rainbow Tours is 41% greater than the analogous contract in force for the current season, and the new contract with TUI Poland is 28% greater.

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### **About Enter Air**

Enter Air is the largest charter airline operating in Poland and also the largest private air carrier in Poland. The group offers connections to leading Polish and international travel agencies, flying to over 30 countries, ranging from Iceland and Portugal to Kenya and Thailand.

In 2016, Enter Air carried 1.7 million passengers, 1.2 million of them to and from Poland. The Enter Air fleet consists of seventeen Boeing 737-800 aircraft and one Boeing 737-400. The airline also has orders for six Boeing 737-8 MAX aircraft.

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