

Warsaw, 28 December 2017

Enter Air signs another record-setting contract with TUI Poland

Enter Air and TUI Poland have signed a cooperation agreement for the Summer 2019 – Winter 2019/2020 season. The estimated value of the contract is USD 86.7m (about PLN 303.8m), over 6% greater than the previous record-setting contract for the Summer 2018 – Winter 2018/2019 season signed in October 2017.

Andrzej Kobielski, Enter Air management board member and sales director, commented: “*We are closing out a very successful year with the signing of a contract that is extremely important to us, under which we are extending our 8 years cooperation with TUI Poland. It is another step confirming our strategy of long-term business relations with key partners, aimed at optimizing our sales program in the upcoming seasons. In recent months we have concluded contracts with all of the largest tour operators in Poland—Itaka, Rainbow Tours and TUI—for providing flight operations in the Summer 2018 – Winter 2018/2019 season.*”

Enter Air signed a contract with TUI Poland with a value of USD 86.7m (about PLN 303.8m), making it the record-largest contract in Enter Air’s history. The contract involves sale of seats on flights for the Summer 2019 – Winter 2019/2020 season, and was concluded for a period ending 30 April 2020. Under the contract, Enter Air will provide the tour operator with passenger and baggage carriage services.

The earlier contract with TUI Poland, for cooperation in the Summer 2018 – Winter 2018/2019 season, was signed in October 2017, and at that time was the largest contract in the history of Enter Air, valued at USD 81.4m (about PLN 299.5m). In September 2017 Enter Air signed a contract with Rainbow Tours worth USD 46.3m (about PLN 165m), and in December signed a contract with Itaka Holdings worth USD 51m (about PLN 182.5m).

About Enter Air

Enter Air is the largest charter airline operating in Poland and also the largest private air carrier in Poland. The group offers connections to leading Polish and international travel agencies, flying to over 30 countries, ranging from Iceland and Portugal to Kenya and Thailand.

In 2016, Enter Air carried 1.7 million passengers, 1.2 million of them to and from Poland. The Enter Air fleet consists of sixteen Boeing 737-800 aircraft. The airline also has orders for six Boeing 737-8 MAX aircraft.

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